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Past performance cannot be relied upon as a guide to future performance.



## AMEC at a glance



- FTSE 100 company
- Sector classification
- Turnover
- Employees
- Expected average net cash 2009

**Market cap\* c.£2.7 billion**

**Oil Equipment and Services**

**Over £2.6 billion**

**c.21,000**

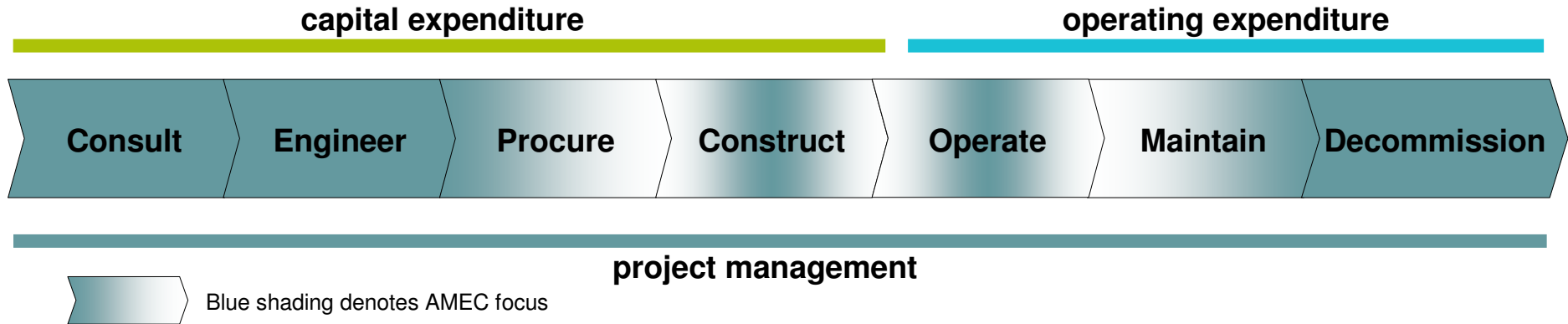
**c.£700 million**

\* As at 17 September 2009

# Total life of asset services



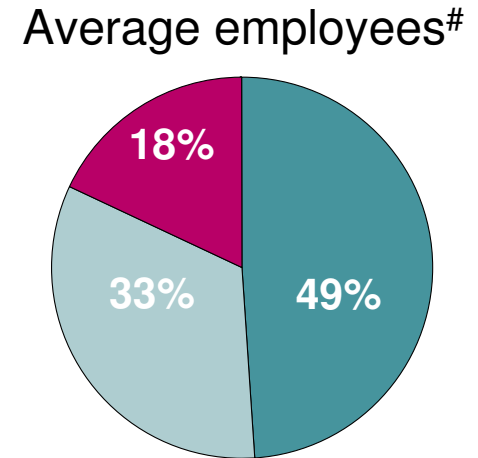
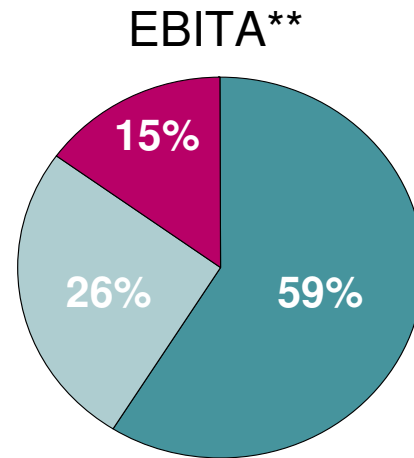
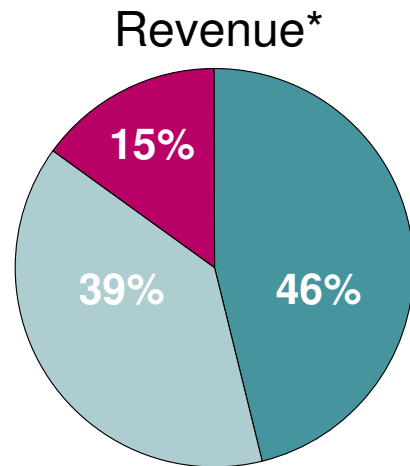
Services focused on designing, managing the delivery of, and maintaining strategic and complex assets



Our vision is to be a leading supplier of high-value consultancy, engineering and project management services to the world's energy, power and process industries

Delivering differentiated performance

# Three core divisions



<p><b>Natural Resources</b> Operates in the oil and gas services, oil sands and mining markets</p>	<p><b>Power and Process</b> Operates in the power, process and nuclear markets</p>	<p><b>Earth and Environmental</b> Provides specialist consultancy and engineering services</p>
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All figures for year ended 31 December 2008

\* Before internal revenue and excluding the Investments and other activities division

\*\* Before corporate costs, pre-tax exceptional items, amortisation and the Investments and other activities division, but including joint venture profit before tax

# Full time equivalents/agency staff, excluding the Investments and other activities division

## Interim financial highlights



£ million	H1 2009	H1 2008	
■ Revenue	<b>1,259.7</b>	1,255.2	-
■ EBITA*	<b>94.5</b>	75.9	+25%
■ Profit before tax*	<b>97.5</b>	90.4	+8%
■ Earnings per share**	<b>20.8p</b>	18.8p	+11%
■ Dividend per share	<b>6.1p</b>	5.3p	+15%
■ Average net cash	<b>690</b>	630	+10%
■ Order book	<b>3.2bn</b>	2.5bn	+28%

7.5% EBITA margin – up 150 bps

\* Before intangible amortisation, pre-tax exceptional items and £2.0m of deferred consideration on Earth and Environmental acquisitions but including joint venture profit before tax

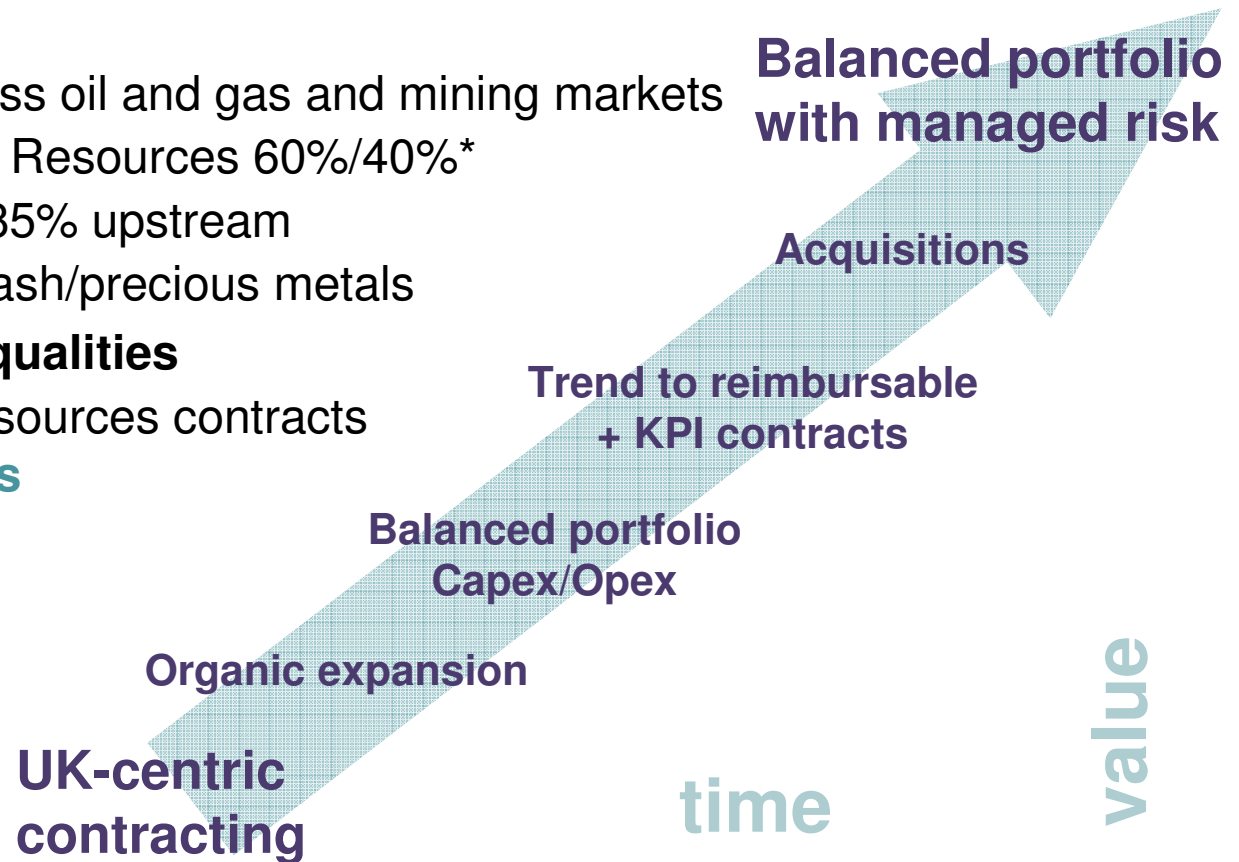
\*\* Diluted for continuing operations, before intangible amortisation, exceptional items and £2.0m of deferred consideration on Earth and Environmental acquisitions

# Natural Resources



- **Mid-late cycle play**
  - AMEC involvement generally after project go-ahead
  - No involvement in early cycle seismic and drilling
- **Balanced portfolio**
  - Strong position across oil and gas and mining markets
  - Capex/Opex Natural Resources 60%/40%\*
  - Natural Resources 85% upstream
  - Mining focus on potash/precious metals

- **Increasing defensive qualities**
  - >90% of Natural Resources contracts **reimbursable +KPIs**



\* Revenues six months ended 30 June 2009

# Natural Resources Leading market positions



**Mature markets**



**Frontier regions**



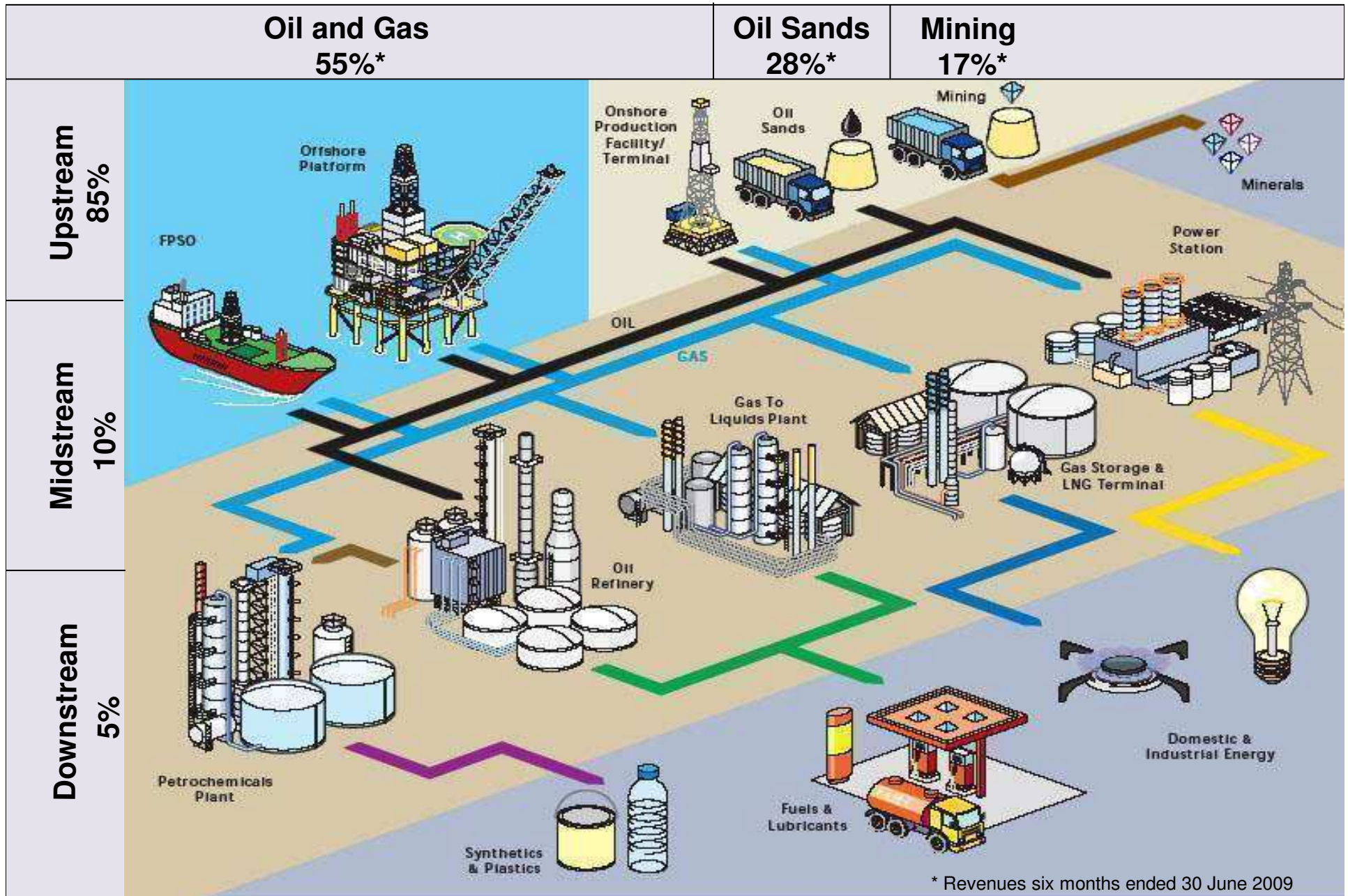
**Unconventional oil**



**Mining, mineral  
and metals**



# Natural Resources Areas of operation



\* Revenues six months ended 30 June 2009

## Natural Resources World class customers and services



### ■ Blue chip customers

- Vast majority of revenues from **IOCs**
- Strong growth in revenues from select **NOCs**
- **Well financed**
- Focus on **long-term fundamentals**



**ExxonMobil**

Taking on the world's toughest energy challenges™

### ■ World Class projects include

- **BP:** Clair Ridge, UK North Sea  
Tubular Bells/Kodiak, Gulf of Mexico
- **ExxonMobil:** Kizomba Satellites, offshore Angola
- **Imperial Oil:** Kearl Oil Sands project, Canada
- **INPEX:** Ichthys project, offshore Western Australia



**INPEX**  
INPEX CORPORATION

Increasing levels of customer recognition

## Natural Resources



£ million	H1 2009	H1 2008	
■ Revenue	<b>631.5</b>	561.7	+12%
■ EBITA	<b>73.0</b>	56.6	+29%
■ EBITA Margin	<b>11.6%</b>	10.1%	+150 bps
■ Average employees*	<b>9,608</b>	10,620	-10%
■ Order book	<b>1.73bn</b>	1.33bn	+30%
■ Capex/Opex split:			
■ Revenue	<b>60% / 40%</b>	<b>55% / 45%</b>	
■ Order book	<b>78% / 22%</b>	<b>83% / 17%</b>	

Order book strength continues

\* Full time equivalents/agency staff

## Power and Process

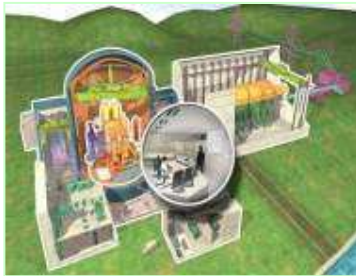
- **Market leading positions**
  - **Nuclear:** Reactor services and decommissioning
  - **Gas and Electricity transmission:** Engineering and project management services
  - **Renewables:** Biofuels; solar; delivery of wind farms
  
- **New business model**
  - Migration to low-risk services with high value add
  - Higher quality of backlog
  - Focus on margin, not revenues

New approach has doubled EBITA margin over the last two years

# Nuclear Key market segments



New  
build



Licensing and regulatory support;  
Programme Management;  
Engineering and Safety Support

**Positioned in UK with  
EDF and others**

Reactor  
support



Lifetime Extension; Operational  
Performance; Reactor  
Servicing

**Delivering Bruce 1&2  
restart in Canada**

Nuclear  
Clean up



Decommissioning; Waste  
Management; Environmental;  
Radiological

**Awarded Sellafield  
contract**

**Acquired AllDeco**

**Well positioned to benefit from the “Nuclear Renaissance”**

## Power and Process



£ million	H1 2009	H1 2008	
■ Revenue	<b>406.4</b>	535.8	-24%
■ EBITA	<b>25.0</b>	27.3	-8%
■ EBITA Margin	<b>6.2%</b>	5.1%	+110 bps
■ Average employees*	<b>7,413</b>	8,124	-9%
■ Order book	<b>1.27bn</b>	1.05bn	+21%
■ Capex/Opex split:			
■ Revenue	<b>27% / 73%</b>	45% / 55%	
■ Order book	<b>34% / 66%</b>	21% / 79%	

Strategic refocusing

\* Full time equivalents/agency staff

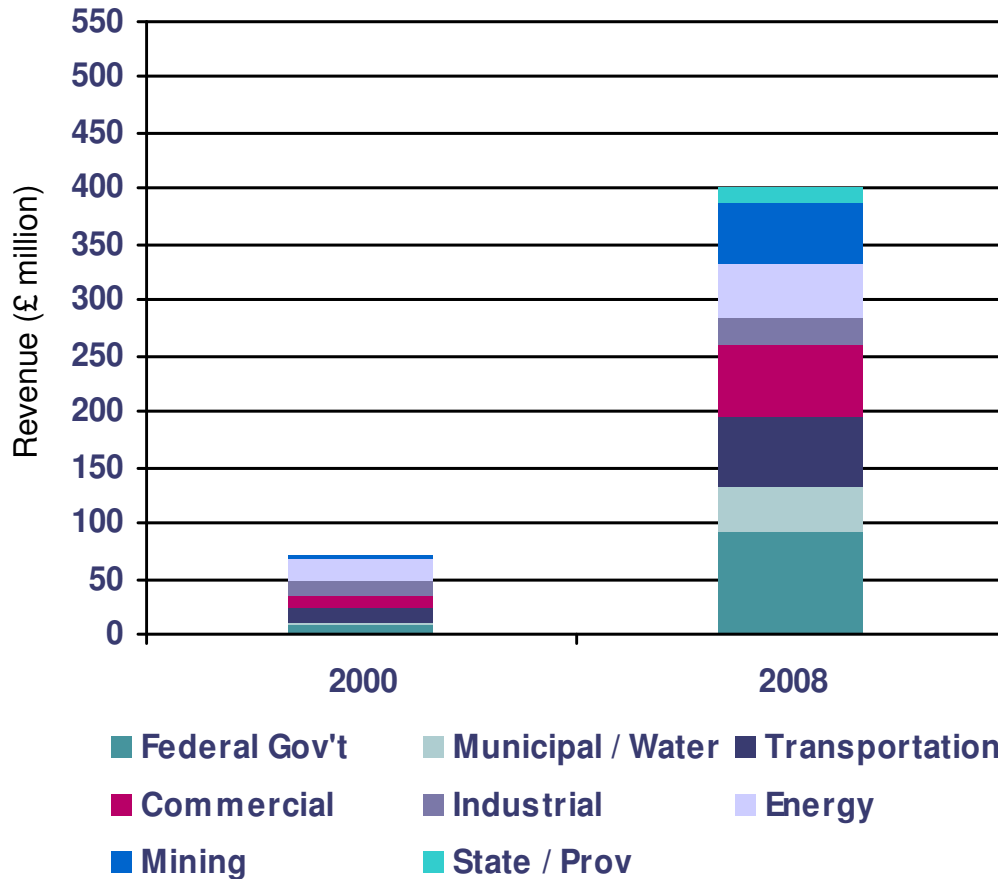
## Earth and Environmental



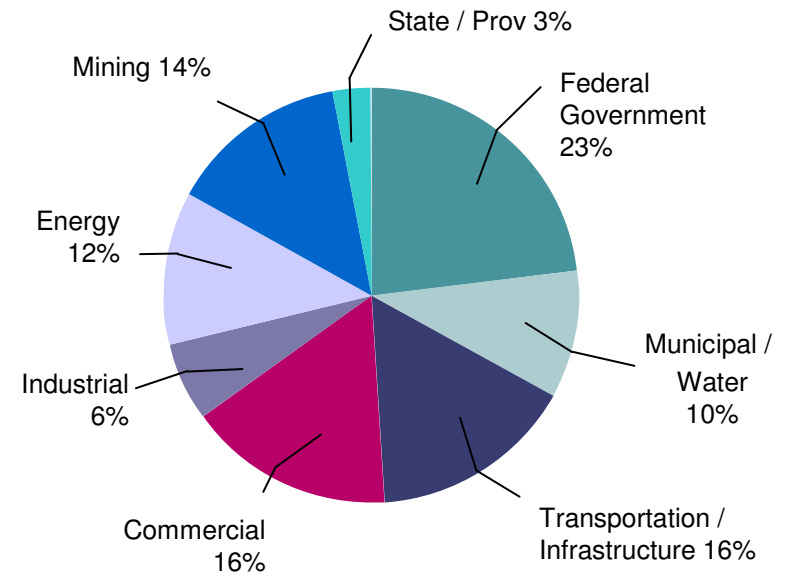
- **High value consultancy services**
  - Diversified portfolio of customers and services
  - 150 offices, mainly across North America
  - “Halo effect”
  
- **Strong growth record**
  - Growth in environmental legislation
  - Increasing corporate social responsibility
  - Increasing use of brownfield sites and exploration of environmentally sensitive regions
  - Highly fragmented market provides opportunities for acquisitions

One of the world’s leading environmental and engineering consulting organisations

# Earth and Environmental Revenue by sector



## 2008 revenue by sector



**Technical skill sets are highly transferable between sectors**

**Strong track record of growth**

## Earth and Environmental



£ million	H1 2009	H1 2008	
■ Revenue	<b>243.6</b>	165.8	+47%
■ EBITA*	<b>17.4</b>	10.5	+66%
■ EBITA Margin	<b>7.1%</b>	6.3%	+80bps
■ Average employees**	<b>4,223</b>	3,575	+18%
■ Order book	<b>0.22bn</b>	0.15bn	+53%

Acquisitions continue to drive growth

\* Before £2.0m deferred consideration on Earth and Environmental acquisitions

\*\* Full time equivalents/agency staff

## Group order book



£ billion	At Jun 09 fx*			As reported	
	Jun 09	Dec 08	Jun 08	Dec 08	Jun 08
Natural Resources	<b>1.73</b>	1.67	1.35	1.71	1.33
Power and Process	<b>1.27</b>	1.22	1.07	1.28	1.05
Earth and Environmental	<b>0.22</b>	0.25	0.18	0.29	0.15
	<b><u>3.22</u></b>	<u>3.14</u>	<u>2.60</u>	<u>3.28</u>	<u>2.53</u>

- Currency adjusted order book is: up 3% on Dec 08  
up 24% on Jun 08

The order book has never been stronger

\* Order books at 30 Jun 08 and 31 Dec 08 restated at 30 Jun 09 rates for material currencies

## Order book basis

- Order book is conservatively stated
- Full contract duration of Opex contracts not recognised
  - Only guaranteed revenue taken to order book
- Backlog excludes call-off contracts and ad-hoc relationship work
- Sellafield contract excluded
  - Over £10m profit per annum expected

The order book is conservatively stated

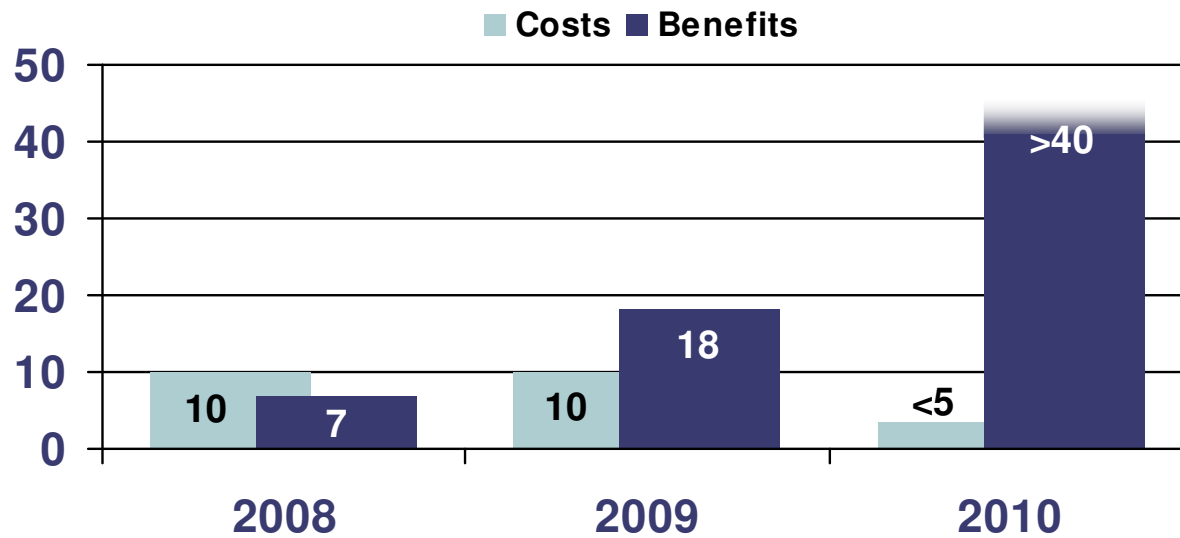
- All actions **substantially complete** by year-end 2009
- Scope includes **all areas of operation**
- Major areas of focus include:
  - Harmonised tools and systems
  - Customer key account management
  - Project sponsorship
- £10 million costs in 2009 will be **more than offset by benefits**
  - 2008: Net costs
  - 2009: First net benefits
  - 2010: Increased benefits; culture of continuous improvement
- Internal initiatives will deliver **irrespective of market conditions**

Firmly on track to deliver 8.5% EBITA margin in 2010

# Operational Excellence Nearing completion



Annual costs and benefits (£ million)



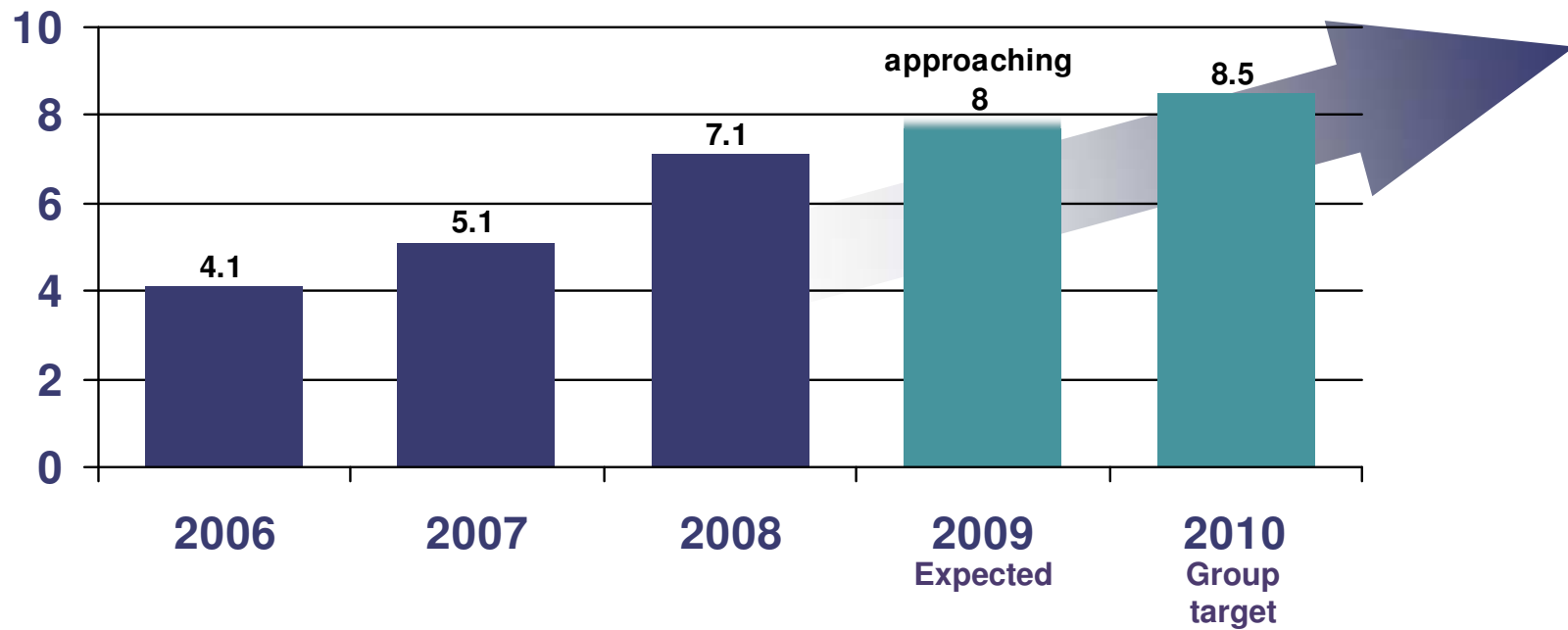
- 2009 benefits ramping up in second half
- Benefits continue to increase in 2010

At least £40 million of gross annual benefits expected in 2010

# Margin progression to continue



Group EBITA margin (%)



Operational Excellence will be a major contributor

## Capital structure

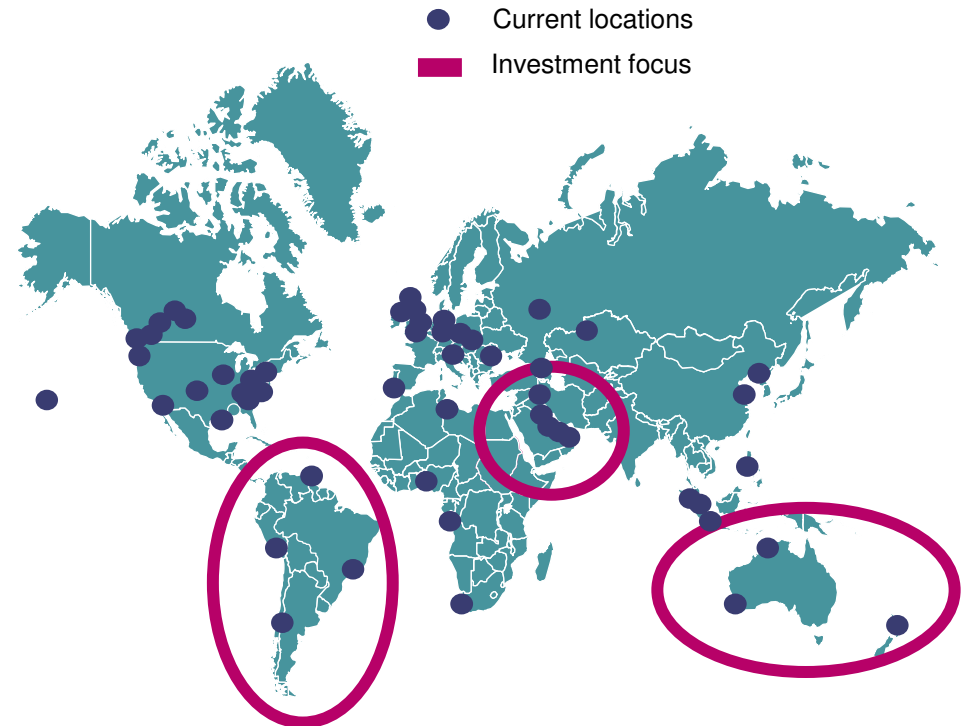
- Benefits of cash
  - Flexibility
  - Expansion through acquisition
- Acquisitions
  - Strong track record
  - ROIC  $\geq$  WACC in year one or two
  - Significant opportunities
- Share buy-back
  - No current plans for significant buy-back
  - Purchases to satisfy group share schemes
- Dividends
  - Progressive policy
  - Satisfied with existing cover

Strong cash position for investment

## Growth prospects supplemented by acquisitions



- Sector focus
  - Oil and Gas Services
  - Mining
  - Nuclear
  - Environmental consultancy
  - Water
- Geographical focus
  - Middle East
  - Australasia
  - Latin America



AMEC continues to target acquisitions



- GRD: Australian engineering and project development company
  - Mining focus
  - 850 people
  - Australia, Africa and South America
  - ASX listed
- Proposed transaction
  - Due diligence complete
  - Unanimous recommendation by GRD Board
  - Cash acquisition for A\$106 million
  - Shareholder and regulatory approval required

Creation of a significant regional platform for AMEC

# Outlook



- Order book £3.2 billion
- H2 2009 expected to be stronger than H1 (underlying basis)
  - Benefits of Operational Excellence
  - Seasonal trading, especially Earth and Environmental
  - Power and Process contract losses in H1
- Firmly on track to hit 2010 margin target of 8.5%
  - Increasing net benefits from Operational Excellence
- Exceptionally strong balance sheet
  - Opportunities for acquisitions

Expect 2009 to be another year of improved performance

**Delivering differentiated performance**



**Margin progression**

**Acquisitions**

**New business**

The best army of engineers and project managers in the world

## Vision 2015 the second phase of our journey



- **Where** are we headed?
  - **How** will we get there?
  - **What** are our new targets?
- 
- Save the date **December 2009**

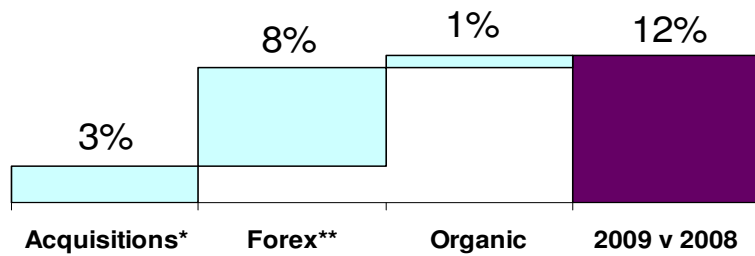


# **AMEC plc**

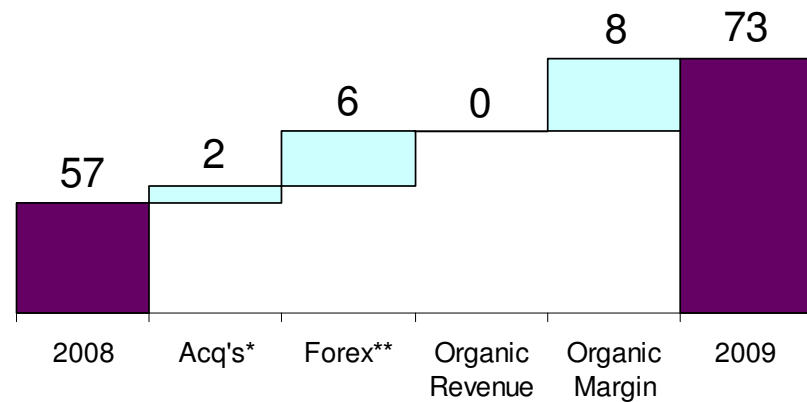
## **Interim results 2009**

**Supplementary information**

## Revenue growth (%)



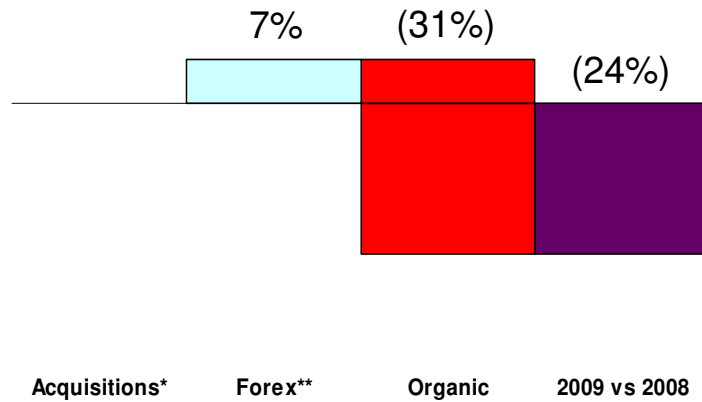
## EBITA development (£m)



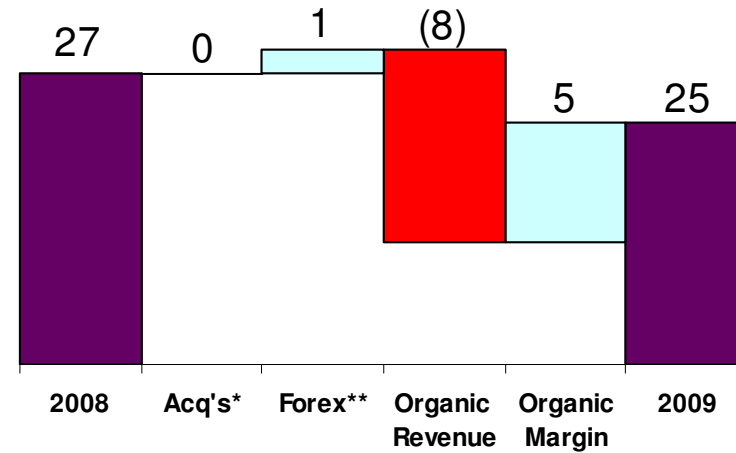
Strong growth in margin to 11.6%

\* Year-on-year impact of material acquisitions  
 \*\* Year-on-year impact of translating material currencies into £

### Revenue growth (%)



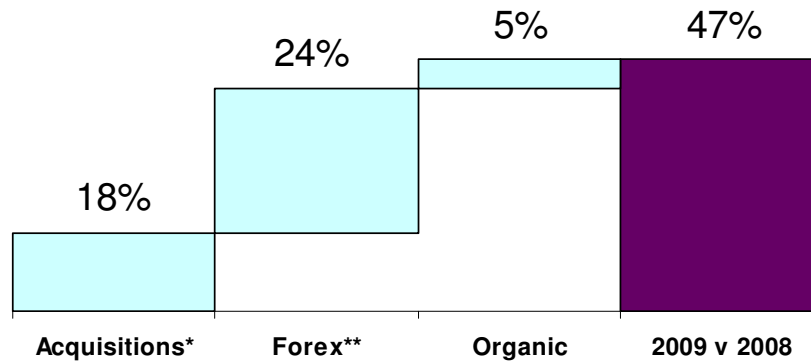
### EBITA development (£m)



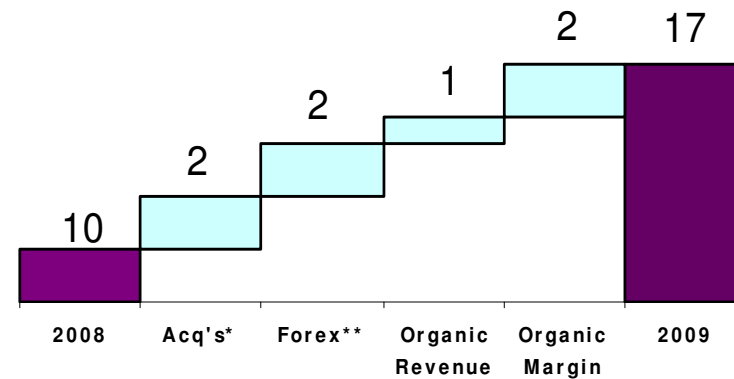
Focus on business mix and margin growth

\* Year-on-year impact of material acquisitions  
 \*\* Year-on-year impact of translating material currencies into £

### Revenue growth (%)



### EBITA development (£m)



Margin development continues: 7.1%

\* Year-on-year impact of material acquisitions  
 \*\* Year-on-year impact of translating material currencies into £

## Operational Excellence



£ million	2009 FY Estimate	2008 FY Actual
■ Gross annual benefits	18	7
■ Annual investment	(10)	(10)
	8	(3)

- Benefits build through 2009
- Programme substantially completed by December 2009 – investment in 2010 <£5m

At least £40 million gross annual benefits in 2010

## Tax

	2009 FY Estimate	2008 FY Actual
■ Underlying rate*	<b>c.33%</b>	c.31.5%
■ P&L charge**	<b>28 – 29%</b>	30.8%

- Underlying rate increased
  - Higher percentage of profits from North America
- Charge reducing
  - Settlement of historic items
  - Active management
- Expect future charge to trend down

### Active management

\* Weighted average geographic rate

\*\* For continuing businesses before intangible amortisation, exceptional items and including JV tax

## Operating cash flow

£ million	2009	2008
EBITA	95	76
Statutory adjustments*	(11)	(1)
Statutory PBIT	84	75
Non-cash items**	11	11
	95	86
Working capital	(25)	(76)
	70***	10***

\* JV profit before tax and deferred consideration in the Earth and Environmental division

\*\* Depreciation, share based payments and profit/loss on asset disposal

\*\*\* Compared to "cash generated from operating activities" per the statutory format cashflow, operating cash flow, excludes discontinued operations £4 million (2008: £2 million), legacy settlements £(11) million (2008: £2 million) and pension payments in excess of amounts recognised in the income statement £(3) million (2008: £(9) million)

## Cash flow

£ million	2009	2008
<b>Operating cash flow</b>	70	10
Pension payments*	(3)	(9)
Business acquisitions**	(32)	(79)
Business disposals**	1	25
Fixed assets (net)	(8)	(6)
Interest and tax	(46)	(28)
	(18)	(87)
Dividends paid	(18)	(15)
Shares acquired	(9)	(34)
Other***	(3)	4
<b>Net cash flow movement</b>	(48)	(132)
Opening cash	765	733
Exchange loss on opening cash	(18)	-
<b>Closing cash</b>	<b>699</b>	<b>601</b>

\* In excess of amounts recognised in the income statement

\*\* Including joint ventures

\*\*\* Legacy settlements, exceptional and discontinued items and dividends received from joint ventures

## Strong growth in average net cash



£ million	2009 June	2008 Dec	2008 June
Period end net cash	<b>699</b>	765	601
Average weekly net cash	<b>690</b>	626	630

- Client advances c.£15 million
- Expected average net cash 2009 c.£700 million (2008: £626 million)
  - Excludes acquisitions in H2 and further forex movements
- Cash management focus is on security
- Average yield reducing
  - c.4% in 2008
  - c.1% in 2009

Balance sheet exceptionally strong

# Pensions



- Accounting status
  - Surplus at 30 June 2009 £168 million

	2009 FY Estimate £m	2008 FY Actual £m
■ Financing		
– Charge on liabilities	(60)	(61)
– Return on assets	66	79
<hr/>		
Contribution to EBITA (non cash)	6	18
<hr/>		

- Actuarial status
  - Valuation for 2008 agreed with trustees
  - Surplus c.£50 million
  - No change to contribution levels

One of the best funded schemes in the FTSE 100