

AMEC Launch Shell SRM AMECnet site

As part AMEC's drive for customer satisfaction through 2007 our Natural Resources division launched a Strategic Relationship Management (SRM) intranet site for Shell on AMECnet.

This represented the first dedicated site for our key clients and provides ready and up to date information on our relationship with Shell and provides a valuable resource to those who deal with Shell on a day to day basis.

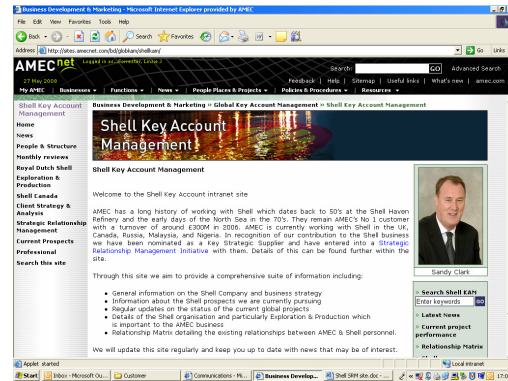
AMEC has a long history of working with Shell which dates back to 50's at the Shell Haven Refinery and the early days of the North Sea in the 70's. AMEC is currently working with Shell in the UK, Canada, Russia, Malaysia, and Nigeria. In recognition of our contribution to the Shell business we have been nominated as a Key Strategic Supplier.

The site aims to provide a comprehensive suite of information including:

- General information on the Shell Company and business strategy
- Information about the Shell prospects we are currently pursuing
- Regular updates on the status of the current global projects
- Details of the Shell organisation and particularly Exploration & Production which

is important to the AMEC business

- Relationship Matrix detailing the existing relationships between AMEC & Shell personnel.



The launch of this site is testimony to how seriously we are taking the initiative to fully understand our key clients, their strategies and drivers and to share this information with our staff.

Shell has recognised that in our current position AMEC is a key part of their strategy to unlock future hydrocarbon resources and we have been appointed one of their nine Strategic Global Suppliers. Understanding each other's business is critical to the future success of the relationship.